

## Pumps & Valves

The selection of the right pumps, valves and other accessories can thoroughly influence the quality of a surface finishing process and its wastewater treatment. Specialized guidance from an experienced partner is therefore very important. Jean-Paul Jackers, manager of Bowi Pumps and M-Automation, is proud of this service. His expertise was essential in setting up a new production line and wastewater treatment at a specialist in surface treatment.

BY BART VANCAUWENBERGHE

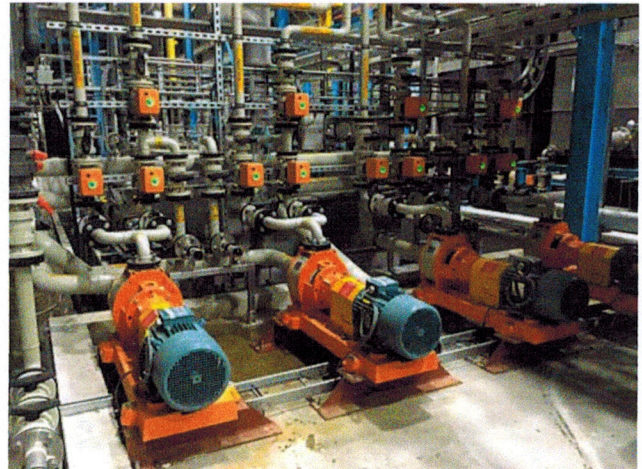
One of our customers in Limburg is very talented in surface treatment. Last year, they decided to invest in a new production line and wastewater treatment. For the delivery of pumps and valves, the company called on Bowi Pumps and M-Automation, the companies of manager Jean-Paul Jackers. This company treats metal plates in, among other, giant baths, in which the chemical concentration is controlled by an accurate dosing of pure chemicals stored in buffer tanks. The company needed the right pumps and valves for chemical preparation, filtration, mixture circulation, cleaning and wastewater treatment", explains Jean-Paul Jackers.

### Munsch-pumps

The synergy between the activities of both companies allowed Jean-Paul Jackers to advise the customer and deliver the right products for this application. "We supplied thirteen centrifugal pumps from Munsch. These pumps, manufactured in polypropylene, are very suitable for this application because of their reliability and high corrosion and abrasion resistance. With Bowi Pumps, I represent this brand exclusively for the Belux. My associate Stefan Munsch is also the manager of this German manufacturer of centrifugal pumps. "

### Georg Fischer-valves

Via M-Automation, Jean-Paul Jackers supplied 225 valves from Georg Fischer for this project.



The companies of Jean-Paul Jackers supplied as well the pumps and the valves, as the accessories.

"In the past I worked for Georg Fischer for twelve years: first three years in Belgium, then nine years in +GF+ Schaffhausen, the Swiss head office where I, as 'Automation' responsible, learned a lot as well about product management, sales, marketing, R & D, innovation processes as about training. In 2013, I left the company in good terms and became 'Official Partner in Automation' with my own company. This means we have all the skills to select and supply the right ball-diaphragm-, and butterfly valves and accessories for every specific project. That is also what we did for this specialist in surface treatment. We tailored the pumps and valves to the needs of the company." It is a win-win situation for all parties, especially for the customer. "He only has to address himself to one contact person to find

**"The combined purchase of pumps and valves offers the customer numerous advantages."**

**Jean-Paul Jackers, manager Bowi Pumps and M-Automation**

the right pumps, valves and accessories for his application, based on specialized consultancy. The combined purchase of pumps and valves is therefore done by one partner, who can also provide interesting prices, looks after the synchronization of compatible products and avoids misunderstandings. The production line was started at the end of 2017. "The best proof of our customer's satisfaction is that he wants to progressively replace the pumps and valves on his other production lines with products from Munsch and Georg Fischer," concludes Jean-Paul Jackers

**M-Automation provided solutions for the production line and wastewater treatment of a specialist in surface treatment in Limburg.**

